

QUADRANT
PRIVATE EQUITY



Mandate

- The Quadrant Funds are established to provide equity capital to growth focused businesses in the Australian and New Zealand market place
- Quadrant is positioned to fund companies in the mid market sector with enterprise values of between \$50 million to \$400 million
- Quadrant Private Equity No. 1 has raised \$265 million from domestic Superannuation Funds and Institutional investors
- Quadrant will invest between \$15 million and \$50 million in any one transaction



Funds

| FUND | SIZE (\$ capital) | INVESTMENTS (number) | LIFE OF THE FUND |
|----------------------------------|------------------------------|---------------------------------|-----------------------------|
| Quadrant Capital Fund No. 1 | 50 million | 16 | 1996 – 2007 |
| Quadrant Capital Fund No. 2 | 75 million | 12 | 1998 – 2008 |
| Quadrant Capital Fund No. 3 | 125 million | 7 | 2001 – 2009 |
| Quadrant Private Equity No. 1 | 265 million | 5 | 2005 - 2015 |

- Four funds totalling over \$500 million
- 40 investments completed since 1996

Preferred Investment Features

- **Business**
 - A critical mass business
 - Established position in a well defined growing market niche
 - Products and services with a sustainable competitive advantage
- **Management**
 - A talented management team with a proven track record
- **Financial**
 - A business with sustainable profits
- **Structure**
 - Shareholder/management alignment of interest
- **Exit**
 - A clear strategy for exit

Quadrant's Value Add

- Quadrant has completed 40 transactions and exited 29 transactions via trade sale or Initial Public Offering
- The principals of Quadrant are the decision makers. Quadrant completes its transactions in a professional and timely manner
- Quadrant provides strategic directional support to its management team
- Quadrant pays fair value for assets
- Access to Quadrant's network of strategic and financial advisors for acquisitions, corporate opportunities and divestments
- Flexible investment structures
- Majority or minority shareholding
- Strong financial partner to fund future growth
- Corporate Governance and assistance to Board level

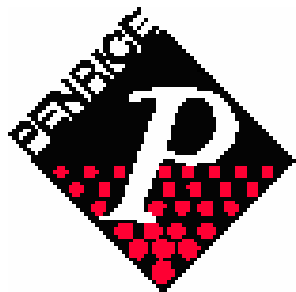
Investment Performance

| | Invested (\$m) | Realised (\$m) | Multiple of Costs | Gross IRR (pa) |
|------------------|-------------------|-------------------|----------------------|-------------------|
| QCF No. 1 | 42.1 | 102.0 | 2.42x | 29% |
| QCF No. 2 | 57.8 | 223.3 | 3.86x | 55% |
| QCF No. 3 | | | | |
| Realised | 62.0 | 172.1 | 2.78x | 105% |
| Unrealised | 41.3 | - | - | - |

As at 30 June 2006



Investments



Background on Marcus Darville

Marcus is the newest member of the QPE investment team joining in March 2006 from AMP where he was joint Head of Private Equity.

Marcus has been in the Private Equity industry for over fourteen years. He commenced his career in the UK with NatWest Ventures before joining the AMP in 1994 where he developed AMP's private Equity activity, over a twelve year period. Marcus has worked on over fifteen completed transactions. The key deals he led include Tasman Building Products, Olex Cables, Vision Group and Orphan Australia.

Team

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